

Designing a comprehensive question for connecting topics in managerial accounting

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ABSTRACT

The purpose of this paper is to describe an integrated approach we have used in developing a comprehensive review or assessment question connecting managerial accounting topics. In this approach we are emphasizing the consistent application of cost behavior across topical areas. Without a consistent application of cost behavior, students may believe that the materials covered in the course are standalone and fragmented. Our goal is to establish a connection between the topics and demonstrate that all the materials covered in the course have a common purpose of providing useful and relevant information for management decision making. In this paper we present three independently developed examples covering broad and comprehensive areas in managerial accounting.

Keywords: Managerial Accounting – Assessment – Cost Behavior – Comprehensive Coverage

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The Current Unconnected State of Managerial Accounting

Faculty teaching managerial accounting usually follow a typical managerial accounting textbook made of 12 to 18 chapters covering three major areas: I. Costing Systems, II. Relevant Costs and Decision Making and III. Planning, Control and Performance Analysis. These three areas are usually presented in standalone format with minor connections and appreciation to the materials covered in previous chapters.

Typical Contents of a Managerial Accounting Course

| Costing Systems | Relevant Cost and Decision Making | Planning, Control and Performance Analysis |
|---|--|--|
| Job Costing | Cost-Volume-Profit Analysis | Responsibility Accounting |
| Process Costing | Determining How Costs Behave | Operating Budget & Master Budget |
| Activity-Based Costing | Decision Making and Relevant Information | Flexible Budget |
| Inventory Costing and Capacity Analysis | Pricing Decisions and Cost Management | Capital Budget |
| Standard Costing | | Balanced Scorecard |
| Cost Allocation | | Management Control Systems |
| | | Performance Measurement |

Figure 1

Our goal in this paper is to offer a format and a methodology connecting the materials and topics covered in different chapters. This approach is designed to provide more interesting classes and foster long term retention. An integrated approach will encourage both accounting and business majors improve learning effectiveness because each chapter is a building block of a comprehensive system, helping management in day to day decision making. The starting point is to develop a clear course objective. The following graph demonstrates the three categories of materials covered in the course. We use this graph at the beginning of every lecture to inform our students how the subject relates to the materials that they have already covered. In the following pages we will explain how we have developed practice examples which capture topics covered in all three seemingly separate categories.

LITERATURE REVIEW

Teaching accounting in general is challenging because students do not have any direct or indirect exposure to the field and have no previous experience to relate to the topic. Bryant and Hunton (2000), Farley and Ramsay (1998), and Krausz et al. (1989) indicate that learning is enhanced when students can relate the new knowledge to their experience or visualize some practical applications. Teaching managerial accounting is not an exception. Students taking the course do not necessarily have previous experience in using managerial accounting tools to perform economic activities. Lightbody (1997) explains, “many students appear to perceive

management accounting topics ... to be difficult... This is often attributed to the students' lack of experience in the actual processes which underlie managerial accounting principles being taught". (p. 255) One approach to remedy this problem is to create an opportunity for student to develop a substitute for practical experience. King et al (2000) suggest the use of a simple activity to provide a common understanding of business operations and production processes which can be applied throughout the course. In defense of their approach King et al, compare their approach with others who have tried different approaches to fill the experience GAP, They write: "Authors such as Cook (2002), Kern (2000 and 2002), Lightbody (1997), Groff (1989), Haskins and Crum (1985), and Krause et al. (1988) have developed games, role-playing or simulation exercises to use in accounting classrooms. However, most simulation and role-playing exercises usually involve a great deal of instructor and classroom time in planning, preparing, implementing, and grading. Given that many faculty members are teaching multiple courses, sections and students, a simpler common experience would be beneficial"

This is a useful suggestion particularly because the topical coverage in a typical managerial accounting textbook are similar, but are not presented in the same sequence, and the materials are not necessarily related to each other. The top textbooks in the field use different sequences in covering the same contents. (Braun & Tietz, (2018), Garrison, Noreen & Brewer (2018), Horngren, Datar, & Rajan, (2015)).

Some faculty, including the authors of this manuscript has used these textbooks with quite different sequences in order to create a closer connection between the topics and help the students to relate the materials to what they have already learned in previous classes. However, this does not completely resolve the issue. In this manuscript we have followed a different paradigm to reduce student's anxiety by creating a common formula to address multiple topics. We have developed some review examples to demonstrate that all the topics are connected. We follow the same approach is testing and assessment of learning.

Connecting Topics with a Comprehensive Practice Problem or Final Assessment

We believe one of the connecting topics is the recognition of Cost Behavior, representing the intersection of Costing Systems, Relevant Costs and Decision Making and Planning and Control. Clearly defining the differences between absorption costing systems and variable costing system Costing system is based on total or absorption costing and produces the functional income statement whereas most of the managerial accounting topics such as cost volume profit analysis and relevant cost and decision making and flexible budget for planning and control are based on contribution income statement represented in a variable costing. Therefore, a deep understanding of the differences between the total and variable costing will provide a linkage between the three major areas covered in the course.

Contribution Margin Income Statement (CMIS) at the Intersection of Managerial Accounting Topics

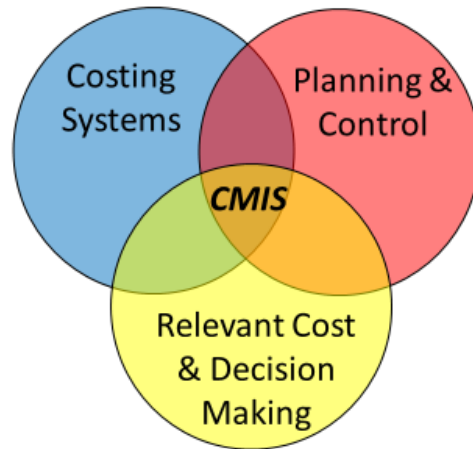


Figure 2

Product Costs are applied in Costing Systems utilizing direct material, direct labor and predetermined overhead rates per unit produced. Total Product Cost Accumulates these costs using the general formula:

The forecasting methodology used in Cost Behavior can be repeated when developing a budget utilizing variable costing for Planning and Control, conceptually connecting these topics for the remainder of the course. When forecasting results, the Total Variable Cost is the result of the computation. In contrast to variance analysis of actual results, where the Total Cost is divided by the units produced to solve for the average. In both applications, it is the same conceptual formula.

Defining the Key Formula in terms of basic mathematics ($y = (a \cdot x) + b$) provides initial conceptual clarity for the development of the volume based variable costs and the non-volume based fixed costs as an introduction to a Contribution Margin Based Income Statement. Transitioning to the cost behavior formula establishes a computational bridge throughout the entire course. Forecasting and planning utilizing cost behavior are conceptually consistent with prior learning.

Overview: Three Examples of Comprehensive Questions

Three comprehensive examples to connect the topics of managerial accounting will be presented. These examples were independently developed by the authors in recognition of the need to integrate the topics with comprehensive questions. The first two examples are comprehensive review question while the third is a comprehensive exam utilizing templates that isolate average and volume impacts of the cost behavior formula.

The specific learning goals of the first example of a comprehensive review include:

- Identify various ways to classify costs (i.e. product/period, variable/fixed) and understand the different impact each has on financial statements.
- Define the concept of contribution margin and utilize it in decision making, especially in short term break-even and profit planning decisions.
- Identify and utilize relevant costs in analyzing various special decisions, including make/buy, lease/buy, segmented performance evaluation, transfer pricing, and special pricing decisions.
- Attain a working knowledge of operating and financial budgets applicable to manufacturers, service industry firms, merchandisers, and nonprofit organizations.
- Understand the benefits of standard cost systems and how such systems enhance management's ability to control costs and make proper decisions.

The second example, covers reconciling absorption costing and variable costing then extending the problem for control and performance evaluation.

First Example: Prepare and evaluate Cost Center performances

Morgan Manufacturing Company estimates that it will produce 6,000 units of product BB (Black Box) during the current month. The following is the static budget report for the period ended in June. The budget column is based on estimated production while the actual column is the actual cost incurred during the period.

| Production in units | <u>Budget</u> | <u>Actual</u> | <u>Differences</u> |
|------------------------|------------------|------------------|------------------------------|
| | <u>6,000</u> | <u>6,200</u> | Favorable F Unfavorable U |
| Variable costs | | | |
| Direct materials (\$7) | \$ 42,000 | \$ 44,268 | \$2,268 U |
| Direct labor (\$13) | 78,000 | 80,352 | 2,352 U |
| Overhead (\$18) | <u>108,000</u> | <u>117,180</u> | <u>9,180 U</u> |
| Total variable costs | <u>228,000</u> | <u>241,800</u> | <u>13,800 U</u> |
| Fixed costs | | | |
| Depreciation | 6,000 | 6,000 | 0 |
| Supervision | <u>3,800</u> | <u>3,600</u> | <u>200 F</u> |
| Total fixed costs | <u>9,800</u> | <u>9,600</u> | <u>200 F</u> |
| Total costs | <u>\$237,800</u> | <u>\$251,400</u> | <u>\$13,600 U</u> |

Requirement:

1. Prepare the flexible budget report and explain the responsibility accounting implication of this report as compared with the static budget report.
2. Given the following standard and actual cost for each unit produced, calculate the total variance and all other relevant variances and explain how it will enhance the performance evaluation process.

Assume that the unit standard costs are:

| <u>Manufacturing Cost Elements</u> | <u>Quantity</u> | × | <u>Price</u> | = | <u>Cost</u> |
|------------------------------------|-----------------|---|--------------|---|----------------|
| Direct materials | 2 oz. | × | \$ 3.50 | = | \$ 7.00 |
| Direct labor | 0.5 hrs. | × | \$26.00 | = | 13.00 |
| Manufacturing overhead | 0.5 hrs. | × | \$ 36.00 | = | 18.00 |
| | | | | | <u>\$38.00</u> |

And unit actual costs are:

| <u>Manufacturing Cost Elements</u> | <u>Quantity</u> | × | <u>Price</u> | = | <u>Cost</u> |
|------------------------------------|-----------------|---|--------------|---|----------------|
| Direct materials | 2.1 oz. | × | \$ 3.40 | = | \$ 7.14 |
| Direct labor | 0.54 hrs. | × | \$24.00 | = | 12.96 |
| Manufacturing overhead | 0.54 hrs. | × | \$ 35.00 | = | 18.90 |
| | | | | | <u>\$39.00</u> |

Teaching Note Solution - Flexible Budget Report

| | <u>Flex Budget</u> | <u>Actual</u> | <u>Differences</u> Favorable F Unfavorable U |
|------------------------|--------------------|------------------|--|
| Production in units | <u>6,200</u> | <u>6,200</u> | |
| Variable costs | | | |
| Direct materials (\$7) | \$ 43,400 | \$ 44,268 | \$ 868 U |
| Direct labor (\$13) | 80,600 | 80,352 | 248 F |
| Overhead (\$18) | <u>111,600</u> | <u>117,180</u> | <u>5,580 U</u> |
| Total variable costs | <u>235,600</u> | <u>241,800</u> | <u>6,200 U</u> |
| Fixed costs | | | |
| Depreciation | 6,000 | 6,000 | 0 |
| Supervision | <u>3,800</u> | <u>3,600</u> | <u>200 F</u> |
| Total fixed costs | <u>9,800</u> | <u>9,600</u> | <u>200 F</u> |
| Total costs | <u>\$245,400</u> | <u>\$251,400</u> | <u>\$ 6,000 U</u> |

The static budget indicates that actual variable costs exceeded budgeted amounts by \$13,600 representing \$13,800 unfavorable variable and favorable fixed cost of \$200. In contrast the flexible budget indicates that actual variable costs exceeded budgeted amounts by only \$6,000 representing \$6,200 unfavorable variable and favorable fixed cost of \$200 the same as static budget.

Therefore, static budget is not is not appropriate to evaluate variable costs, however, it is a good tool to evaluate fixed costs, since these costs should not vary with changes in production volume.

To calculate the variances, we need to calculate: the followings

| | | |
|----------------------|----------------------------------|------------|
| For Direct Materials | $SQ = 2 \times 6,200 = 12,400$ | $SP = 3.5$ |
| For Direct Labor | $SH = .5 \times 6,200 = 3,100$ | $SR = 26$ |
| For Overhead | $SH = .5 \times 6,200 = 3,100$ | $SR = 36$ |
| For Direct Materials | $AQ = 2.1 \times 6,200 = 13,020$ | $AP = 3.4$ |
| For Direct Labor | $AH = .54 \times 6,200 = 3,348$ | $AR = 24$ |
| For Overhead | $AH = .54 \times 6,200 = 3,348$ | $AR = 35$ |

Teaching Note Solution - The analysis of the variances:

Total Variance

Actual costs incurred

| | |
|----------------------------|------------|
| Direct materials | \$ 44,268 |
| Direct labor | 80,352 |
| Manufacturing overhead | 126,780 |
| | <hr/> |
| | 251,400 |
| Standard cost 6,200 X \$38 | 245,400 |
| | <hr/> |
| Total variance | \$ 6,000 U |

Direct Materials Variances

| | | | | | | |
|----------|---|------------------------------------|---|------------------------------------|---|-----------|
| Total | = | $13,020 \times 3.4 (AQ \times AP)$ | - | $12,400 \times 3.5 (SQ \times SP)$ | = | \$ 868 U |
| Price | = | $13,020 \times 3.4 (AQ \times AP)$ | - | $13,020 \times 3.5 (AQ \times SP)$ | = | \$1,302 F |
| Quantity | = | $13,020 \times 3.5 (AQ \times SP)$ | - | $12,400 \times 3.5 (SQ \times SP)$ | = | \$2,170 U |

Direct Labor Variances

| | | | | | | |
|----------|---|----------------------------------|---|----------------------------------|---|-----------|
| Total | = | $3,348 \times 22 (AH \times AR)$ | - | $3,100 \times 26 (SH \times SR)$ | = | \$ 248 F |
| Price | = | $3,348 \times 24 (AH \times AR)$ | - | $3,348 \times 26 (AH \times SR)$ | = | \$6,696 F |
| Quantity | = | $3,348 \times 26 (AH \times SR)$ | - | $3,100 \times 26 (SH \times SR)$ | = | \$6,448 U |

Overhead Variance

| | | | | | | |
|-------|---|---------------------|---|---------------------|---|------------|
| Total | = | $(111,600 + 9,800)$ | - | $(117,180 + 9,600)$ | = | \$ 5,380 U |
|-------|---|---------------------|---|---------------------|---|------------|

Second Example: Using the following budget report answer the questions listed in the following page.

| | BUDGET | ACTUAL |
|---|-----------------------------|-----------------------------|
| Units of output Planned and actual | 5,000 | 4,000 |
| Direct material units per unit of output | 6 at \$2 each | 5 at \$3 each |
| Labor hours per unit of Output | 0.5 hrs. at \$6 per hour | 0.7 hrs. at \$5 per hour |

| | <u>Flexible Budget</u> | |
|-------------------------------|------------------------|-----------------|
| Sales | \$225,000 | \$200,000 |
| Less Variable Costs: | | |
| Manufacturing: | | |
| Direct Material | 60,000 | 60,000 |
| Direct Labor | 15,000 | 14,000 |
| Factory Overhead | 20,000 | 21,000 |
| Total | \$95,000 | \$95,000 |
| Selling and Administration | 30,000 | 35,000 |
| Contribution Margin | \$100,000 | \$70,000 |
| Less Fixed Costs: | | |
| Manufacturing | 20,000 | 22,000 |
| Selling and Administration | <u>\$15,000</u> | <u>\$15,000</u> |
| Operating Income: | <u>\$65,000</u> | <u>\$33,000</u> |

Questions:

1. Prepare the flexible budget
2. Construct cost estimation formula to predict
 - a. the total cost,
 - b. just the manufacturing cost
3. Assume that the company produced and sold 5000 units – using the static budget calculate the followings

- A- Break Even in Units and in Dollar
 - B- What is Target Sales in Dollar to make an additional \$40,000 a total of \$100,000 operating income
 - C- At the current 5000 units sold what is the Operating leverage
 - D- At the current 5000 units sold what is the Margin of Safely in Dollar and Percentage.
4. Using the budget numbers assume that the company produced 4000 units, but sold only 3500 units -- using variable costing - build a contribution income statement and using the absorption costing – build a traditional income statement. You will be able to find the followings
- A- What is Contribution Margin
 - B- What is Gross Margin
 - C- What is Operating Income in Variable Costing
 - D- What is Operating Income in Absorption Costing
 - E- Reconcile between C and D
5. Calculate the following variances:

In General

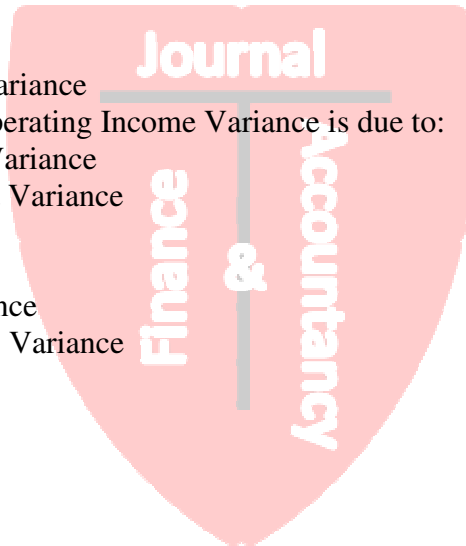
- a) Operating Income Variance _____
- b) How much of the Operating Income Variance is due to:
 - Sales Volume Variance _____
 - Flexible Budget Variance _____

For Material

- c) Material Price Variance _____
- d) Efficiency (quantity) Variance _____
- e) Pure Price Variance _____
- f) Combined Variance _____

For Labor

- g) Labor Rate Variance _____
- h) Efficiency Variance _____
- i) Flexible Budget Variance _____



For Manufacturing Overhead Assume that the factory overhead is applied based on budgeted labor hours.

| | <u>Variable F.O.H.</u> | <u>Fixed F.O.H.</u> |
|---|----------------------------|-------------------------|
| j) Spending Variance | _____ | _____ |
| h) Efficiency Variance | _____ | _____ |
| k) Production Volume Variance | _____ | _____ |
| l) Flexible Budget Variance | _____ | _____ |
| m) Total F.O.H. over or (under-applied) | _____ | _____ |

Teaching Notes for Example # 2

Solution: Flexible Budget

| | <u>BUDGET</u> | <u>ACTUAL</u> | |
|---|-----------------------------|-----------------------------|-----------------|
| Units of output Planned and actual | 5,000 | 4,000 | |
| Direct material units per unit of output | 6 at \$2 each | 5 at \$3 each | |
| Labor hours per unit of Output | 0.5 hrs. at \$6 per hour | 0.7 hrs. at \$5 per hour | |
| <hr/> <u>Flexible Budget</u> | | | |
| Sales | \$225,000 | <u>\$180,000</u> | \$200,000 |
| Less Variable Costs: Manufacturing: | | | |
| Direct Material | 60,000 | <u>48,000</u> | 60,000 |
| Direct Labor | 15,000 | <u>12,000</u> | 14,000 |
| Factory Overhead | 20,000 | <u>16,000</u> | 21,000 |
| Total | <u>\$95,000</u> | <u>76,000</u> | <u>\$95,000</u> |
| Selling and Administration | 30,000 | <u>24,000</u> | 35,000 |
| Contribution Margin | \$100,000 | <u>80,000</u> | \$70,000 |
| Less Fixed Costs: | | | |
| Manufacturing | 20,000 | <u>20,000</u> | 22,000 |
| Selling and Administration | <u>\$15,000</u> | <u>15,000</u> | <u>\$15,000</u> |
| Operating Income: | <u>\$65,000</u> | <u>\$45,000</u> | <u>\$33,000</u> |

Solution: Cost Estimation

Construct cost estimation formula to predict

- a. the total cost, $Y = \$35,000 + 25 X$
 b. just the manufacturing cost $Y = \$20,000 + 19 X$

Solution: Cost Volume Profit Analysis

Assume that the company produced and sold 5000 units – using the static budget calculate the followings

- A- Break Even in Units = $35000 / (45-25) = 175$
 in Dollar = $35000 / (20/45) = \$78,750$
- B- What is Target Sales in Dollar to make an additional \$40,000 a total of \$100,000 operating income
 Target Sales = $(35,000 + 100,000) / (20/45) = \$303,750$
- C- At the current 5000 units sold what is the Operating leverage?
 Operating Leverage = $CM/Operating\ Income = 100,000/65,000$
- D- At the current 5000 units sold what is the Margin of Safety in Dollar and Percentage?
 Margin of Safety = $Current\ Sales - BE = \$225,000 - 78,750 = \$146,250$

Solution: Absorption and Variable Costing

Using the budget numbers assume that the company produced 4000 units but sold only 3500 units -- using variable costing - build a contribution income statement and using the absorption costing – build a traditional income statement. You will be able to find the followings

- A- What is Contribution Margin = \$70,000
 B- What is Gross Margin = \$ 73,500
 C- What is Operating Income in Variable Costing = \$ 35,000
 D- What is Operating Income in Absorption Costing = \$ 37,500
 F- Reconcile between C and D = Please see bellow

VARIABLE COSTING- CONTRIBUTION INCOME STATEMENT
(Production 4,000 & Sales 3,500@)

| | | |
|---------------------------|---------------------------|------------------------|
| SALES | 3,500 x \$45 | \$157,500 |
| LESS VARIABLE EXPENSES: | | |
| MANUFACTURING | \$19 per unit \$66,500 | |
| SELLING & ADMINISTRATIVE | 21,000 | |
| TOTAL VARIABLE EXPENSES | | <u>\$ 87,500</u> |
| CONTRIBUTION MARGIN | | \$ 70,000 |
| LESS FIXED EXPENSES: | | |
| MANUFACTURING | \$20,000 | |
| SELLING \$ ADMINISTRATIVE | 15,000 | |
| TOTAL FIXED EXPENSES | | <u>\$ 35,000</u> |
| Operating Income | | <u><u>\$35,000</u></u> |

Inventory \$ 500 x \$19 = 9500

ABSORPTION COSTING - GROSS MARGIN INCOME STATEMENT

| | | |
|---|--------------|-------------------------|
| SALES | 3,500 x \$45 | \$157,500 |
| LESS MANUFACTURING COST OF GOODS SOLD | | |
| (including fixed manufacturing) 3,500 x \$24 (19+5) | | <u>84,000</u> |
| GROSS PROFIT OR MARGIN | | \$ 73,500 |
| LESS SELLING & ADMINISTRATIVE COSTS | | |
| Operating Income | | <u><u>\$ 37,500</u></u> |

Inventory \$ 500 x \$24 = 12,000

Reconciliation between the two methods \$37,500 - \$35,000 = \$2,500 = 12,000 - 9,500

Solution: Variances:

In General

| | |
|---|---------------------|
| a) Operating Income Variance (65,000 – 33,000) | <u>\$ 32,000 UF</u> |
| b) How much of the Operating Income Variance is due to: | |
| Sales Volume Variance (65,000 – 45,000) | <u>\$ 20,000 UF</u> |
| Flexible Budget Variance (45,000 – 33,000) | <u>\$ 12,000 UF</u> |

For Material

| | |
|--|---------------------|
| c) Material Price Variance AQ(AP-SP) = | <u>\$ 20,000 UF</u> |
| d) Efficiency (quantity) Variance SP(AQ-SQ) = | <u>\$ 8,000 F</u> |
| e) Flexible Budget Variance (AQ x AP) – (SQ x SP) = | <u>\$ 12,000 UF</u> |

$$f) \text{ Combined Variance } (AQ - SQ) \times (AP - SP) = \underline{\$ 8,000}$$

For Labor

$$g) \text{ Labor Rate Variance } AH(AR - SR) = \underline{\$ 2,800 F}$$

$$h) \text{ Efficiency Variance } SR(AH - SH) = \underline{\$ 4,800 UF}$$

$$i) \text{ Flexible Budget Variance } (AH \times AR) - (SH \times SR) = \underline{\$ 2,000 UF}$$

For Manufacturing Overhead Assume that the factory overhead is applied based on budgeted labor hours.

| | Variable F.O.H. | Fixed F.O.H. |
|--|---------------------------------|--------------------|
| j) Spending Variance $AH(AR - SR) =$ | <u>\$ 1,400 F</u> | <u>\$ 2,000 UF</u> |
| h) Efficiency Variance $SR(AH - SH) =$ | <u>\$ 6,400 UF</u> | <u>\$ 0</u> |
| k) Production Volume Variance | <u>\$ 0</u> | <u>\$ 4,000 UF</u> |
| l) Flexible Budget Variance: $(AH \times AR) - (SH \times SR) =$ | <u>\$ 5,000 UF</u> | <u>\$ 2,000 UF</u> |
| m) Total F.O.H. over or (under-applied) | <u>\$ 11,000 (Underapplied)</u> | |

Third example of final exam problems covering controlling and performance analysis processes using an Excel based problem solving template rather than formulas. The Case Facts and Data Set are used to complete three partially completed templates. The solutions to each problem follow each template. The problems are: Full / Absorption vs Variable Costing, Flexible Budgeting and Variable Overhead Variances Analysis utilizing problem solving methodologies. These templates can be used either for an Excel based or paper based exam.

Case Facts for Entire Exam

You are the owner / operator of a business that sells delicious grilled hot dogs (HD) in the parking lot outside. You have made your plans into a budget using a standard costing system. You are now evaluating last month's results. You buy raw hot dogs and have classified them (and your buns) as direct materials. You have classified your sole employee (Sam) as classified as direct labor. You have classified your condiments (catchup, mustard, onions...) as Variable Mfg. Overhead. You have classified your charcoal for your grill as fixed mfg. overhead. Sam gets a commission as an incentive to serve his customers well so that they return. You have classified this as Variable SG&A. Your Salary expense is your Only Fixed SG&A expense. Your Company Uses Periodic Inventory system. You calculate the Raw Hot Dogs Used. Your data set for three problems is shown below.

| | Data A | | Cost Classification / Your Notes |
|---|-----------|----------------------------|----------------------------------|
| Last month you sold | 1500 | Grilled Hot Dogs | Revenue |
| Your total Sales were | \$7,000 | | Revenue |
| Your plan is to sell Hot Dogs for | \$ 5.00 | Each | Revenue |
| Your plan for last month was to Sell | 1200 | Grilled Hot Dogs | Revenue |
| Your Total Cost for HD and Buns was | \$1,500 | | Direct Materials |
| Your plan for HD & Bun Costs was | \$ 2.20 | per Hot Dog SOLD | Direct Materials |
| Sam Worked | 200 | Hours | Direct Labor |
| Sam was paid | \$2,000 | | Direct Labor |
| Your plan is to pay Sam | \$ 11.00 | per hour | Direct Labor |
| Your plan is for Sam to work | 250 | Hours this month | Direct Labor |
| Your condiment spending plan | \$0.220 | per Hot Dog Sold | Variable Mfg. Overhead |
| You actually spent | \$500 | on Condiments | Variable Mfg. Overhead |
| Your plan for Sam's Commission is | \$ 0.15 | per Hot Dog SOLD | Variable SG&A |
| Last month Sam's Commission was | \$ 200 | | Variable SG&A |
| Your plan for charcoal etc. was | \$200 | | Fixed Mfg. Overhead |
| Your cost of charcoal etc. was | \$270 | | Fixed Mfg. Overhead |
| Fixed Mfg. Overhead is APPLIED at a rate of | \$ 0.20 | per Hot Dog SOLD | Fixed Mfg. Overhead |
| Your plan for your salary last month was | \$ 500 | | Fixed SG&A |
| Your paid yourself a salary of | \$ 1,000 | | Fixed SG&A |
| You began the month with | 100 | Raw Hot Dogs | Raw Materials Inventory |
| You ended the month with | 250 | Raw Hot Dogs | Raw Materials Inventory |
| You bought | 2000 | Raw Hot Dogs | Raw Materials Inventory |
| Your plan was to buy | 1.1 | Raw Hot Dogs for Each Sold | Raw Materials Inventory |
| There are | 100 | Raw Hot Dogs per package | Raw Materials Inventory |
| Your plan was to pay | \$ 10.00 | Per package of Hot Dogs | Raw Materials Inventory |
| Total purchases were | \$ 14,000 | for Raw Hot Dogs | Raw Materials Inventory |
| When you counted inventory there were | 350 | Missing Raw Hot Dogs | Raw Materials Inventory |

Complete the following Excel templates. Partial information from the data set is provided:

| Full Costing vs. Variable Costing | | Template | | | |
|-----------------------------------|----------------|--------------|------------------|------------------|------------|
| Complete These Cells | Some are Blank | | | | |
| Data A | Full Costing | Full Costing | Variable Costing | Variable Costing | Difference |
| Units Sold | 1 | 1,500 | 1 | 1,500 | |
| Sales | | | | | |
| Direct Materials | | \$ 1,500 | | \$ 1,500 | \$ - |
| Direct Labor | | | | | |
| Variable Mfg OH | | \$ 500 | | \$ 500 | |
| Variable SG&A | | | | | |
| Total Variable Costs | | | \$ 2,800 | | |
| Contribution Margin | | | \$ 1,867 | \$ 2,800 | |
| Fixed Mfg Overhead | \$ 0.200 | | | | |
| Gross Profit | | \$ 2,700 | | | |
| Variable SG&A | | \$ 200 | | | |
| Fixed SG&A | NA | | NA | \$ 1,000 | |
| Operating Income | | | | \$ 1,530 | |

Periodic Inventory of Hot Dogs

Reconciliation

| | |
|---------------------|-----|
| Beginning Inventory | 100 |
|---------------------|-----|

| Full Costing vs. Variable Costing | | Solution | | | |
|--|----------------|-----------------|---------------------|-----------------|-------------------|
| Data A | <u>Full</u> | <u>Full</u> | <u>Variable</u> | <u>Variable</u> | |
| | <u>Costing</u> | <u>Costing</u> | <u>Costing</u> | <u>Costing</u> | <u>Difference</u> |
| Units Sold | 1 | 1,500 | 1 | 1,500 | \$ - |
| Sales | \$ 4.667 | \$ 7,000 | \$ 4.667 | \$ 7,000 | \$ - |
| Direct Materials | \$ 1.000 | \$ 1,500 | \$ 1.000 | \$ 1,500 | \$ - |
| Direct Labor | \$ 1.333 | \$ 2,000 | \$ 1.333 | \$ 2,000 | \$ - |
| Variable Mfg OH | \$ 0.333 | \$ 500 | \$ 0.333 | \$ 500 | \$ - |
| Variable SG&A | | | \$ 0.133 | \$ 200 | |
| Total Variable Costs | | | \$ 2.800 | \$ 4,200 | |
| Contribution Margin | | | \$ 1.867 | \$ 2,800 | |
| Fixed Mfg Overhead | \$ 0.200 | \$ 300 | | \$ 270 | \$ (30) |
| Gross Profit | \$ 1.800 | \$ 2,700 | | | |
| Variable SG&A | \$ 0.133 | \$ 200 | | | |
| Fixed SG&A | NA | \$ 1,000 | NA | \$ 1,000 | \$ - |
| Operating Income | | <u>\$ 1,500</u> | | <u>\$ 1,530</u> | \$ 30 |
| Periodic Inventory of Hot Dogs | | | | | |
| Reconcilement | | | | | |
| Beginning Inventory | | 100 | | | |
| Plus Hot Dogs Purchased | | 2,000 | | | |
| Minus Hot Dogs Used | | <u>(1,850)</u> | | | |
| = Ending Inventory | | 250 | | | |
| Change in Inventory | | <u>150</u> | | | |
| X Fixed Mfg OH Rate | \$ 0.20 | <u>\$ 30</u> | Absorbed (Released) | | |

| Variable Overhead Variances | | Complete These Cells | | Final Answers | |
|--|----------------|----------------------|-------------------------|----------------------|---|
| Template | | Some are Blank | | Here | |
| | 1 | | 2 | | 3 |
| | | | | | 4 |
| | | | | | 5 |
| Output = Hot Dogs Sold | | | VOH \$Cost / DLH | | # of DLHours |
| Input Activity Applied = Direct Labor Hours | | | (3-1) | Total Hot Dogs Used | (5-3) |
| | Actual | | Variable | X | Variable |
| Data | Cost | | Overhead | Standard Cost of VOH | Overhead |
| Variances | (Amount Spent) | | Spending | Per Hot Dogs Sold | Efficiency |
| Calculations | | | Variance | | Variance |
| | | | | | Flexible Budget Based on Outputs |
| | | | | | Standard Quantity of Input for Output X |
| | | | | | Std. Overhead Rate |
| Actual Output A=Data | 1,500 | A=Data | | 1,500 | A=Data |
| | | | | | Master Budget Hot Dogs Sold |
| | | | | | B=Data |
| | | | | | Master Budget Direct Labor Hours |
| | | | | | 250 |
| | | | | | C=Data |
| Direct Labor Hours per Hot Dog | 0.1333 | D=H/A | | | 0.2083 |
| | | | | | E=C/B |
| Total Direct Labor Hours | 200 | H=Data | | | 113 |
| | | | | | F=AxE |
| | | | | | Master Budget Variable Mfg Overhead Cost / Hot Dog Sold |
| | | | | | \$ 0.220 |
| | | | | | Data |
| | | | | | Master Budget Variable Overhead Total Cost |
| | | | | | G=Compute |
| VOH Cost per Direct Labor Hour | | F=L/H | \$ (1.180) | J | \$ 1.320 |
| | | | | | K=G/C |
| Total Variable Overhead Cost | \$ 500 | L=Data | | <Enter# | M=K x E |
| | | | | | <Enter# |
| | | | | | N=F x K |
| Final Hint | | | Unfavorable | | Favorable |
| Steps: Fill in Known Data | | | Spending | | Efficiency |
| Work Col. 1 & 5 first as much as you can | | | Variance | \$ (88) | Variance |
| Pull Hot Dogs and Activity from Actual and Cost per Hot Dog/Activity to 3 | | | | Total Variance | |
| Complete Working the Schedule | | | | Unfavorable | |
| | | | | Use this Backwards | |

| Variable Overhead Variances | | Solution | | | |
|--|----------------|----------|-------------------------|----------------------|---|
| | 1 | | 2 | | 3 |
| | | | | | 4 |
| | | | | | 5 |
| Output Boots = Hot Dogs Sold | | | VOH \$Cost / DLH | | # of DLHours |
| Input Activity Applied = Direct Labor Hours | | | (3-1) | Total Hot Dogs Used | (5-3) |
| | Actual | | Variable | X | Variable |
| Data | Cost | | Overhead | Standard Cost of VOH | Overhead |
| Variances | (Amount Spent) | | Spending | Per Hot Dogs Sold | Efficiency |
| Calculations | | | Variance | | Variance |
| | | | | | Flexible Budget Based on Outputs |
| | | | | | Standard Quantity of Input for Output X |
| | | | | | Std. Overhead Rate |
| Actual Output A=Data | 1,500 | A=Data | | 1,500 | A=Data |
| | | | | | Master Budget Boots |
| | | | | | 1,200 |
| | | | | | B=Data |
| | | | | | Master Budget Direct Labor Hours |
| | | | | | 250 |
| | | | | | C=Data |
| Direct Labor Hours per Hot Dog | 0.1333 | D=H/A | | 0.1333 | D |
| | | | | | E=C/B |
| Total Direct Labor Hours | 200 | H=Data | | 200 | H |
| | | | | | 113 |
| | | | | | F=AxE |
| | | | | | Master Budget Variable Mfg Overhead Cost / Hot Dog Sold |
| | | | | | \$ 0.220 |
| | | | | | Data |
| | | | | | Master Budget Variable Overhead Total Cost |
| | | | | | \$ 330 |
| | | | | | G=DataXoutput |
| VOH Cost per Direct Labor Hour | \$ 2.500 | F=L/H | | \$ 1.320 | K |
| | | | | | J |
| | | | | | K=G/C |
| Total Variable Overhead Cost | \$ 500 | L=Data | \$ (236) | \$ 264 | M=K x E |
| | | | | | \$ 149 |
| | | | | | N=F x K |
| | | | Unfavorable | | Favorable |
| Steps: Fill in Known Data | | | 200 X \$0 | | 112.5 X \$1.32 |
| Work Col. 1 & 5 first as much as you can | | | E x J | Total Variance | (F-H) x K |
| Pull Boots and Activity from Actual and Cost per Boot/Activity to 3 | | | Check of Result | Unfavorable | Check of Result |
| Complete Working the Schedule | | | | | |

Conclusion

Connecting topics in Managerial Accounting by designing comprehensive review and assessment questions based the same given variables is important for the integration of learning. Two independently developed methodologies provide alternative approaches. In the first two examples, a comprehensive review problem provides a practical means to prepare for final assessment. In the third example, templates that have been previously reviewed provide structure and are applied in a comprehensive final assessment. While the pedagogical approach varies in these two examples, the goal is the same: Developing linkages between topics to advance learning and retention of Managerial Accounting.



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